



Kilns and Stock Piles of Plant No. 6 of Pacific Clay Products Company.

PACIFIC COAST PRODUCTS CO. OPERATES SIX LARGE PLANTS.

WITH a market extending not only throughout a wide territory in the United States but well into Mexico and South America the Pacific Clay Products Company ranks as one of the most prosperous and extensive manufacturing concerns in Southern California.

The Pacific Clay Products Company at the time of its organization in 1910, under the name of Pacific Sewer Pipe Company, purchased outright the manufacturing plants and manufactured stock of five different companies, some of them with a record of successes extending over nearly a quarter of a century. The Douglass Clay Products Company and the California Clay Manufacturing Company, both of Los Angeles, the Pacific Clay Manufacturing Company and the Corona Pressed Brick & Terra Cotta Company, both of Corona, and the California Fireproof Construction Co., of Elsinore, were all firms doing a thriving business. The Pacific Sewer Pipe Company, later reorganized as the Pacific Clay Products Company, with a capitalization of \$1,000,000.00 succeeded, therefore, to the well established business and good will of the five corporations named, and created a powerful manufacturing unit in the great industrial development of the southland.

Products Varied.

The Company's products include such important items as vitrified clay sewer pipe, fire brick, face brick, fire clay flue lining, electric conduit, and a great variety of stoneware, such as jugs, jars and bowls. The distinctive yellow

bowls manufactured by this company are conceded by the trade to be the best in the United States.

The success which has attended the company has been built on the exclusive use of the exceptionally fine clay found in certain parts of Southern California, close adherence to the highest manufacturing standards, personal attention to customers' requirements and straightforward business methods.

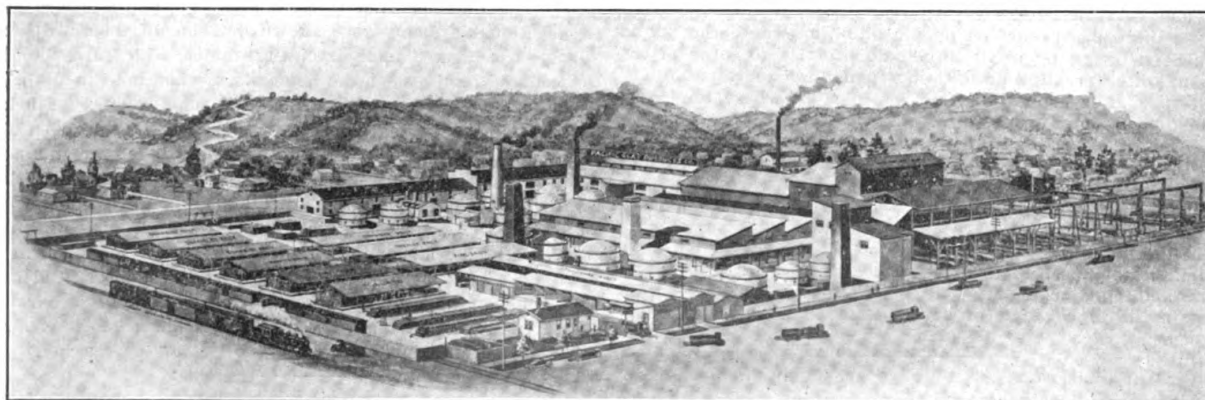
The company owns its own clay beds comprising 480 acres in Riverside County. Its plants in Los Angeles cover 28 acres, and in Los Nietos, 42 acres. One plant alone has 200,000 square feet on one floor under one roof.

In the three main plants there are 46 kilns, providing a burning area of 25,000 square feet. There are 350,000 square feet of manufacturing and storage space under roof.

Vitrified Clay Sewer Pipe.

One of the principal activities of the company is the manufacture of vitrified clay sewer pipe. The rapid development of municipalities in this section has created a strong demand for sewer systems a need which the authorities agree is best met by vitrified clay pipe. Vitrified clay is impervious to the corrosion of acid gases always generated in sewage, and likewise to alkali in the surrounding soil. This fact makes its durability practically unlimited, a tremendous advantage possessed exclusively by vitrified clay sewer pipe. In view of the expense of laying a sewer system, the one paramount consideration should be to select a pipe which will obviate the necessity of repeated installation or costly replacements. Vitrified clay sewer pipe is the only kind which makes this possible.

The qualities which make vitrified clay pipe superior for



Birdseye View of Plant No. 4 of Pacific Clay Products Company, Los Angeles, Calif.

sewer systems give it a corresponding value for irrigation purposes. On account of its smoothness, friction is reduced to a minimum and the relative carrying capacity of a given size of pipe is much greater than of pipe made of any other material.

Another department of the company which has grown rapidly is that concerned with the manufacture of face brick, fire brick, fire clay flue linings and other clay products. The company has built up a widespread reputation for the high quality of its pressed, enameled and ruffled brick, and also for its fire brick.

Superior Flue Linings.

Builders and owners are demanding more and more a fire clay lining for flues as one of the vitally important elements in fire protection. This, together with a growth in the market for gas flues, has proved an important element in the Pacific Clay Products Company's expansion during the past two years.

Throughout the ages, things made from clay have played an important part in civilization, and the future will simply be history repeating itself. It is upon this firm basis that the company feels it is building. And, favored by the great advantage of high grade raw materials near at hand, railroad transportation easily available, and export business greatly facilitated by the constantly increasing importance, of Los Angeles Harbor, it anticipates a continuance of its present sound, flourishing condition.

The officers of the Pacific Clay Products Company are Edward M. Durant, president; N. W. Stowell, vice-president; J. H. Bullard, vice-president; Archibald Douglass, secretary. These with Frederick Wightman and J. W. Swanwich compose the board of directors.

ACQUIRE PLANT INTEREST.

Mrs. C. C. Carhart has sold her entire interests in the Sheffield (Iowa) Brick & Tile Co. and the Sheffield Tile Company to H. L. and Forest E. Carhart, brothers of the late C. C. Carhart, who promoted and developed these prosperous concerns. It is understood the purchase price was something like \$200,000. The new owners of the plants are among the reliable and progressive young business men of Sheffield, and they have also been associated in the ownership of the brick and tile plants with their brother previous to his death, so that the management of the business will not be new to them. It is stated that Forrest F. Carhart will be in active charge of the business.

MACON BRICK COMPANIES FORM SALES AGENCY.

The Standard Brick Company, of Macon, Ga., has entered into an agreement with the Cherokee Brick Company, the Bibb Brick Company and the A. T. Small Brick Company, all of Macon, to handle the output of these plants. The agreement was made to effect economy in the sale of brick made by the three local companies. The manufacturing end of the companies will not be affected in any way, it was stated, and will continue operations as heretofore. W. E. Dunwoody is president of the Standard Brick Company, S. T. Coleman is president of the Cherokee Brick Company, W. J. Massee is president of the Bibb Brick Company, and A. T. Small heads the A. T. Small Brick Company.

OPTIMISTIC OVER BUILDING PROSPECT.

John W. Sibley, of the Birmingham Clay Products Company, Birmingham, Ala., sees better times for the brick and building business in 1922 than for a number of years. One

of the Birmingham papers recently published an interview with Mr. Sibley, which is being quoted quite extensively. Mr. Sibley stated that in Birmingham better and more handsome homes were being built than ever before, and of course that means brick homes, and brick residences are becoming more and more popular as the matter of durability and lost cost of upkeep becomes apparent to the public. He is of the opinion that the small brick house will eventually take the place of apartments, or as Mr. Sibley so aptly puts it, "A home will take the place of an apartment." In Birmingham, there is going to be a lot of industrial building which has been waiting for lower prices and easier money, and architects are now at work on plans for a number of large building projects, in which brick and other clay products will play an important part.

HOOD BRICK COMPANY EXPANDS.

The Hood Brick Company, Atlanta, Ga., of which B. Mifflin Hood is the dynamic manager, is one of the most enterprising brick concerns in the South, operating a number of plants at various points in the southern states. In addition to the plant at Atlanta, the Hood Brick Company has built a plant at Daisy, Tenn., where quarry floor tile is manufactured exclusively, and the product is shipped to various points in New England, Canada, Mexico and the West Indies. At Melville, Tenn., is a roofing tile plant where the Hood company turns out a very high grade of roofing tile similar to the old mission tile of California. The latest plant to be erected by this company is the one at Perla, Ark., which is operated under the name of the Acme Brick Company, where they manufacture fireproofing, quarry floor tile, roofing tile and face brick. With all these interests, Mr. Hood plans still further achievements in the way of developing extensive shale deposits in Georgia, and with this as an objective the company sent three young men recently to attend the short course in ceramic engineering at the University of Illinois, Urbana.

HARBISON-WALKER ANNUAL REPORT.

The nineteenth annual report of the Harbison-Walker Refractories Company, Pittsburgh, covering operations for 1921, issued March 6, shows that earnings for the year were relatively the lowest in the history of the company, due to readjustment of wages, selling prices and inventories, but as Chairman of the Board H. W. Croft tells stockholders, they were "fairly satisfactory." Reviewing the year, Chairman Croft says that in January, 1921, sales were 30 per cent of capacity, and by April had declined to 15 per cent. By December there had been a recovery to 40 per cent. Inventories were thoroughly liquidated during the year, "and in this respect our company is in a strong position." Concerning the outlook for 1922, Chairman Croft says: "As to general conditions and future prospects of the refractories industry, our own survey of the situation after conferring with our best informed customers leads us to the belief that we can look for a continuance of business at about the same rate as in December, and while we hope to see a gradual increase in this rate, there is at present nothing in sight that would warrant any expectation for the return of normal business during the present year." The stockholders' meeting will be held April 17.

TILE WORK SPECIFICATIONS.

The Associated Tile Manufacturers, Beaver Falls, Pa., has gotten out a publication No. K-300, Details of Basic Specifications for Tile Work, which is very thorough and complete and shows that a lot of splendid effort as well as time has been devoted to the preparation of documents relating to these specifications. These publications of the Associated Tile Manufacturers should be in the hands of every dealer and user of tiles as well as manufacturers.

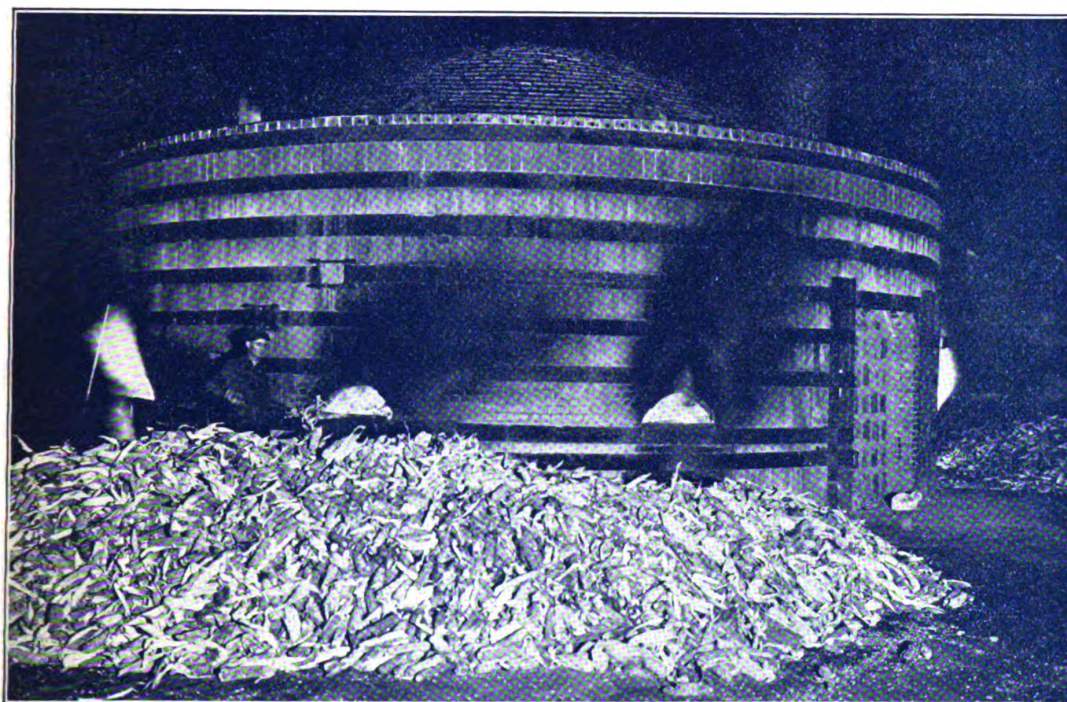
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CORN AS A FUEL: Burning Drain Tile with Corn at the Adel (Iowa) Clay Works. See page 333.

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